

# Contract

for the Secret Sauce Workshop presented by Lotus

Please read.

Fee=\$2695 All expenses included except airfare.

Early sign up savings \$700 off before September 15, 2019



October 24-27, 2019

## Program will include:

Thursday: Ground transportation is provided, meals and accommodation in Sundance.

Friday: 7am (all day course) Breakfast until business plans are completed.

Saturday: 7am (all day course) Breakfast until business plan presentations.

Sunday: Back to airport for morning flight unless you are staying over to relax/play.

## Flights/Transportation:

Fly into Salt Lake City (SLC).

Arrival between 4pm - 7pm on Thursday.

Departure between 9am - 1pm on Sunday.

One hour ground transportation to Sundance provided.

Ground transportation may not be available if flights are outside of the recommended windows.

**The dental coaching/consulting services provided by Lotus are individually designed for each practice. The topics and the amount of time spent on each subject listed below will vary based on needs and goals of each client.**

Business model/vision

Measurements/stats/goal setting

Interviewing techniques

Leadership/delegation

Progressive discipline/termination

Team building/communication

Facility/technology

Meetings- huddles, staff meetings, performance reviews

Staff models and staffing transitions

Profit & loss (overhead) analysis/budgeting for expenses

Development of an optimized hygiene department

Marketing (internal, promotional, external)

Customer service

Social media/internet marketing

## Cancellation Policy:

A refund will be issued, less a cancellation fee of 40% of the program fee if written notification is received at least 14 working days prior to the program. Notification of withdrawal received after this time will result in forfeiture of the entire course fee.

## Legal Stuff:

Neither Lotus nor its employees, agents or independent contractors (hereafter collectively, "Lotus") will provide legal or tax advice of any kind, nor will Lotus provide any financial management services including but not limited to accounting, making bank deposits, reconciliation of bank statements, or financial planning. Lotus will not perform any dental services on patients and assumes no liability for any clinical dental treatment performed by Client. Any attempt by Client to utilize Lotus's agents, employees or independent contractors for the services excluded by the agreement as provided above, will result in the immediate termination of the Agreement. The client understands and agrees that the services of Lotus are training and coaching services exclusively. The client understands that results attained from the training and coaching received are in direct proportion to the actual implementation of the suggestions and techniques by the client's entire team and the client. This agreement constitutes the entire agreement between the parties and there are no other understandings.

**Questions? Call 214-505-6586**