

# Contract

for the Secret Sauce Workshop presented by Lotus

Fee=\$2695 All expenses included except airfare.

Early sign up savings \$700 off before September 15, 2017



October 26-29, 2017

## Program will include:

**Thursday:** Ground transportation is provided, meals and accommodations in Sundance.

**Friday:** 7am (all day course) Breakfast until business plans are completed.

**Saturday:** 7am (all day course) Breakfast until business plan presentations.

**Sunday:** Back to airport for morning flight unless you are staying over to relax on Sunday.

The dental coaching/consulting services provided by Lotus are individually designed for each practice. The topics and the amount of time spent on each subject listed below will vary based on needs and goals of each client.

Business model/vision	Meetings- huddles, staff meetings, performance reviews
Measurements/stats/goal settings	Staff models and staffing transitions
Interviewing techniques	Profit & loss (overhead) analysis/budgeting for expenses
Leadership/delegation	Development of an optimized hygiene department
Progressive discipline/termination	Marketing (internal, promotional, external)
Team building/communication	Customer service
Facility/technology	Social Media/Internet Marketing

## Cancellation Policy:

A refund will be issued, less a cancellation fee (of 40% of program fee), if written notification is received at least 14 working days prior to the program. Notification of withdrawal received after this time will result in forfeiture of the entire course fee. Neither Lotus nor its employees, agents or independent contractors (hereafter collectively, "Lotus") will provide legal or tax advice of any kind, nor will Lotus provide any financial management services including but not limited to accounting, making bank deposits, reconciliation of bank statements, or financial planning. Lotus will not perform any dental services on patients and assumes no liability for any clinical dental treatment performed by Client. Any attempt by Client to utilize Lotus's agents, employees or independent contractors for the services excluded by the agreement as provided above, will result in the immediate termination of the Agreement. The client understands and agrees that the services of Lotus are training and coaching services exclusively. The client understands that results attained from the training and coaching received are in direct proportion to the actual implementation of the suggestions and techniques by the client's entire team and the client. This agreement constitutes the entire agreement between the parties and there are no other understandings or representations either expressed or implied. The terms, conditions, and specifications of this agreement are hereby accepted.



## Media Recording

I, the undersigned, do hereby consent and agree that LOTUS its employees, or agents have the right to take photographs, videotape or digital recording of me beginning October 26, 2017 and ending October 29, 2017, and to use these in any and all media, including educational materials now or hereafter known, and exclusively for the purpose of training and promotion.

I further consent that my name and identity may be revealed therein or by descriptive text or commentary.

I do hereby release to LOTUS, its agents, and employees all rights to exhibit this work in print and electronic form publicly or privately and to market and sell copies. I waive any rights, claims, or interest I may have to control the use of my identity or likeness in whatever media used.

I understand that there will be no financial or other remuneration for recording me, either for initial or subsequent transmission or playback.

I also understand that LOTUS is not responsible for any expense or liability incurred as a result of my participation in this recording, including medical expenses due to any sickness or injury incurred as a result.

I represent that I am at least 18 years of age, have read and understand the foregoing statement, and am competent to execute this agreement.